

## EXHIBIT B



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July 10, 2015

Erik Birkeland  
Property & Facilities Manager  
City of Duluth  
1532 West Michigan Street  
Duluth, MN 55806

Dear Erik,

On behalf of the Greater Downtown Council, I would like to share our support for improved standards of cleaning and maintenance within the skywalk system.

Over the years, we have worked closely with the City of Duluth on issues related to the skywalk system. The majority of our property owners are diligent in maintaining their portions of the skywalk, but it is apparent that those who do not follow the standards tend to tarnish the image of the entire system.

We are seeing tremendous growth and success in our downtown and it is vital that we enforce high levels of standards for how the skywalk system should be maintained. In addition, any deficiencies should be addressed in a prompt manner. This is to the benefit of all businesses and property owners within the system.

Please be advised that we strongly support and understand increased expectations, standards and procedures for skywalk cleaning and maintenance. We stand ready to serve as a partner in improving these conditions as we continue to strengthen the core of our community, the downtown.

Sincerely,

A handwritten signature in cursive script that reads "Kristi Stokes".

Kristi Stokes  
President