

## EXHIBIT B



901 West 94th Street  
Minneapolis, MN 55420-4236  
952.888.4121  
800.352.2812  
www.zieglercat.com

October 8, 2015

City of Duluth  
411 West 1<sup>st</sup> Street  
Room 107 City Hall  
Duluth, MN 55802

### **RE: Motor Grader End of Lease Repurchase Guarantee**

Ziegler Inc. guarantees to purchase the (10) Motor Graders listed below for \$189,500.00 each for a total of \$1,895,000.00 at the end of the 54 month lease between Caterpillar Financial Services Corp and the City of Duluth.

Caterpillar 12M3AWD s/n: N9P00141  
Caterpillar 12M3AWD s/n: N9P00149  
Caterpillar 12M3AWD s/n: N9P00138  
Caterpillar 12M3AWD s/n: N9P00139  
Caterpillar 12M3AWD s/n: N9P00140  
Caterpillar 12M3AWD s/n: N9P00150  
Caterpillar 12M3AWD s/n: N9P00151  
Caterpillar 12M3AWD s/n: N9P00152  
Caterpillar 12M3AWD s/n: N9P00147  
Caterpillar 12M3AWD s/n: N9P00148

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Rice".

Chris Rice  
Product Manager

City of Duluth  
Accepted by:  
Date:



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Caterpillar 12M3AWD s/n: N9P00153  
Caterpillar 12M3AWD s/n: N9P00156  
Caterpillar 12M3AWD s/n: N9P00160  
Caterpillar 12M3AWD s/n: N9P00157  
Caterpillar 12M3AWD s/n: N9P00154  
Caterpillar 12M3AWD s/n: N9P00162  
Caterpillar 12M3AWD s/n: N9P00142  
Caterpillar 12M3AWD s/n: N9P00155  
Caterpillar 12M3AWD s/n: N9P00137  
Caterpillar 12M3AWD s/n: N9P00159

Sincerely,

Chris Rice  
Product Manager

City of Duluth  
Accepted by:  
Date: