

## Exhibit A

**Professional Fees:****Phase I Bid:**

- Our fixed fee for professional fees to complete the scope of services as outlined in the RFP – Phase I is FIFTEEN THOUSAND FOUR HUNDRED FORTY AND 00/100 DOLLARS ... **(\$15,440.00)** plus applicable direct expenses.

**Phase II Bid:**

- Our fixed fee for professional fees to complete the scope of services as outlined in the RFP – Phase II is THIRTY-SIX THOUSAND SIXTY AND 00/100 DOLLARS ... **(\$36,060.00)** plus applicable direct expenses.

**Phase III Bid:**

- Our fixed fee for professional fees to complete the scope of services as outlined in the RFP – Phase II is FORTY THOUSAND FOUR HUNDRED FIFTY AND 00/100 DOLLARS ... **(\$40,450.00)** plus applicable direct expenses.

**Terms and Conditions:**

- All direct expenses including airfare, hotel, parking, rental car, fuel, mileage, overnight delivery, plotting, copying, binding, etc. are in addition to this proposal.

**Irrigation Consulting, Inc. Personnel List/Hourly Rates:**

| <b>Name</b>     | <b>Title</b>            | <b>Hourly Rate</b> |
|-----------------|-------------------------|--------------------|
| Brian Vinchesi  | Principal               | \$150.00           |
| Jeff Bowman     | Senior Project Engineer | \$120.00           |
| Stacy Gardner   | Project Designer        | \$100.00           |
| Justin Montani  | Design Engineer         | \$110.00           |
| Greg DeBruhl    | Irrigation Designer     | \$85.00            |
| Jessica Watters | Irrigation Designer     | \$85.00            |
| Connor Bolte    | Irrigation Designer     | \$85.00            |

**Enger Park Golf Course Irrigation System Design Services RFP #21-AA30**  
**27 Hole Golf Course Facility**  
**Man Hour Task Breakdown**

| <b>Task</b>   | <b>Principal</b>      | <b>Senior Designer</b> | <b>Design Engineer</b> |
|---|-----------------------|------------------------|------------------------|
|   | <b>Brian Vinchesi</b> | <b>Stacy Gardner</b>   | <b>Justin Montani</b>  |
| <b>HOURLY RATE</b>                                  | <b>\$150.00</b>       | <b>\$100.00</b>        | <b>\$110.00</b>        |
|   |                       |                        |                        |
| <b>PRELIMINARY DESIGN -PHASE 1</b>                  |                       |                        |                        |
| 1: PRELIMINARY DESIGN                               | 12                    | 40                     | 0                      |
| 2: SITE VISITS (2 MEETINGS)                         | 24                    | 0                      | 0                      |
| 3: COVERAGE DRAWINGS                                | 2                     | 10                     | 0                      |
| 4: WATER USE CALCULATIONS                           | 2                     | 0                      | 6                      |
| 5: WATER SUPPLY REPORT/POND VOLUME                  | 4                     | 0                      | 2                      |
| 6: COST ESTIMATES                                   | 4                     | 2                      | 2                      |
| 7: COORDINATION                                     | 10                    | 0                      | 4                      |
| HOURS:  | 58                    | 52                     | 14                     |
| SUBTOTAL:   | \$ 8,700.00           | \$ 5,200.00            | \$ 1,540.00            |
| PRELIMINARY DESIGN PHASE TOTAL:                     | \$ 15,440.00          |                        |                        |
|   |                       |                        |                        |
| <b>CONSTRUCTION DOCUMENTS AND BIDDING - PHASE 2</b> |                       |                        |                        |
| 1: IRRIGATION SYSTEM                                |                       |                        |                        |
| a: IRRIGATION DESIGN                                | 14                    | 60                     | 16                     |
| b: DETAILS  | 4                     | 0                      | 20                     |
| c: (1 day)  | 12                    | 0                      | 0                      |
| d. COST ESTIMATE                                    | 4                     | 0                      | 4                      |
| e: HYDRAULIC ANALYSIS (1 MEETING)                   | 14                    | 20                     | 0                      |
| f: SPECIFICATIONS                                   | 20                    | 0                      | 0                      |
| g: WELL SUPPLIES                                    | 4                     |                        | 4                      |
| 2: PERMITTING COORDINATION                          |                       |                        |                        |
| a: PUMP STATION DESIGNS                             | 12                    | 0                      | 10                     |
| b: ELECTRICAL COORDINATION                          | 2                     | 8                      | 0                      |
| c: WET WELL/INTAKE DESIGN                           | 4                     | 0                      | 12                     |
| d: TRANSFER PIPING DESIGN                           | 2                     | 0                      | 8                      |

|  |              |             |             |
|--|--------------|-------------|-------------|
| 3: FINAL CONSTRUCTION COST ESTIMATES                                 | 4            | 0           | 4           |
| 4: IRRIGATION SYSTEM BID DOCUMENTS                                   | 4            | 4           | 4           |
| 5: WATER SUPPLY BID DOCUMENTS  | 4            | 0           | 4           |
| 6: PRE BID MEETINGS (1 MEETING)                                      | 12           | 0           | 0           |
| HOURS:   | 116          | 92          | 86          |
| SUBTOTALS:   | \$ 17,400.00 | \$ 9,200.00 | \$ 9,460.00 |
| CONTRACTING AND SPECIFICATIONS TOTAL:                                | \$ 36,060.00 |             |             |
| <b>CONSTRUCTION ADMINISTRATION AND MANAGEMENT OF PROJECT-PHASE 3</b> |              |             |             |
| 1. SUBMITTAL REVIEW  | 8            | 0           | 0           |
| 2. STAKING/OBSERVATION VISITS (12 days)                              | 144          | 0           | 0           |
| 3: FIELD REPORTS   | 9            | 0           | 0           |
| 4: PUNCH LIST (2 days)   | 24           | 0           | 0           |
| 5: PAYMENT VOUCHER REVIEW  | 9            |             |             |
| 6: COORDINATION AND MANAGEMENT                                       | 6            | 0           | 0           |
| 5: GPS RECORD DRAWINGS (6 days)                                      | 7            | 0           | 60          |
| 6: PROGRAMMING (2 days)  | 4            | 0           | 20          |
| HOURS:   | 211          | 0           | 80          |
| SUBTOTALS:   | \$ 31,650.00 | \$ -        | \$ 8,800.00 |
| CONSTRUCTION ADMINISTRATION AND MANAGEMENT TOTAL:                    | \$ 40,450.00 |             |             |
|  |              |             |             |
| PROJECT DESIGN TOTAL:  | \$ 91,950.00 |             |             |
|  |              |             |             |
| EXPENSES: \$850 per trip x 23 trips                                  | \$ 19,550.00 |             |             |



# Irrigation

Consulting, Inc.

*Providing innovative design solutions for irrigation worldwide.*

## Invoice

|           |           |
|-----------|-----------|
| DATE      | INVOICE # |
| 6/21/2023 | 52023-104 |

**PENDING**  
(non-posting)

|  |
|--|
| <b>BILL TO</b>   |
| The City of Duluth Minnesota<br>Patirice Stalvig, Purchasing Agent<br>Purchasing Division<br>411 West First St, Room 120<br>Duluth, MN 55802 |

| P.O. NO. | TERMS | PROJECT                        |
|----------|-------|--------------------------------|
|          |       | 21-AA30 Enger Park Golf Course |

| DESCRIPTION   | Total Fee | Prior Billed | Prior % | Curr % | Total % | AMOUNT   |
|---|-----------|--------------|---------|--------|---------|----------|
| Phase I_Preliminary Design                                  | 15,440.00 | 15,440.00    | 100.00% | 0.00%  | 100.00% | 0.00     |
| Phase II_Final Design                                       | 36,060.00 | 36,060.00    | 100.00% | 0.00%  | 100.00% | 0.00     |
| Phase III_Bidding Phase                                     | 40,450.00 |              |         | 0.00%  | 0.00%   | 0.00     |
| Expenses Not to Exceed                                      | 5,865.00  | 3,784.59     | 64.53%  | 0.00%  | 64.53%  | 0.00     |
| Extra Rebidding   |           |              |         |        |         | 5,330.00 |
| B. Vinchesi 24.0 hrs @ \$135<br>J. Montani 19.0 hrs @ \$110 |           |              |         |        |         |          |

|              |            |
|--------------|------------|
| <b>Total</b> | \$5,330.00 |
|--------------|------------|

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