

Exhibit A

| CITY OF DULUTH Liquid Caustic Soda Bids Opened November 12, 2015 Project Number 16-0006 | |
|---|------------------|
| Vendor | Total Bid |
| Hawkins | \$144,075.00 |
| DPC | \$150,790.00 |
| K.A. Steel | \$156,775.50 |
| Univar | Bid Rejected |