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May 14, 2025

Jon Maruska, Senior Engineering Specialist
City of Duluth - Engineering Division
411 W. 1st Street, Room 240, City Hall
Duluth, MN 55802

Re: Proposal to Provide Engineering Services for 2026 Lead Service Line Replacements
(Spirit Valley, Denfeld, Central Hillside 2, Endion, East Hillside 1)

Dear Mr. Maruska and the Selection Committee,

Similar to many communities, the City of Duluth is addressing issues related to its aging infrastructure. We are confident you will find that our experience and expertise in lead service line (LSL) replacements will fulfill your needs for this rehabilitation project. MSA Professional Services, Inc. (MSA) is pleased to be part of recent accomplishments and sees this project as another great opportunity to partner with the City. MSA, with its full-service team, is very familiar with the City's design criteria.

MSA's purpose is to positively impact the lives of others. Primary to this is our careful collaboration with City of Duluth staff. To this end, our core team of professionals specialize in the up-front planning process and the development of plans, specifications and bidding documents to match the City of Duluth applicable processes. MSA's team has extensive experience in the review process. As a full-service firm, we are able to adapt to potential project changes smoothly and efficiently. If needed, MSA also has a first-rate team of project managers available for the post-bid phase of construction.

As you read through our proposal, you will see how our portfolio of lead service replacement projects demonstrates our ability to develop sound, constructible and successful plans. Specifically, as the proposed Project Manager for this pursuit, I, Wil Taylor, bring the experience of working on the design and construction inspection of the City's 2023 through 2025 Citywide Lead Water Service Replacement projects. This history, combined with our team's technical expertise, means the City of Duluth can have confidence in our ability to thoroughly assess and resolve any issues and constraints the project may present, particularly in terms of dealing with project complexities.

MSA has the staffing capacity to inspect and design two of the proposed neighborhoods for this project. If awarded two of these neighborhoods, this project would be my sole focus throughout the project duration to help assure an efficient workflow and that all deadlines are met. Thank you for the opportunity to present our qualifications and work plan. We look forward to continuing our work with the City and to making a positive impact with the community. Please contact me anytime to discuss our qualifications or any questions you may have.

Sincerely,
MSA Professional Services, Inc.

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