Exhibit B BID TABULATION

15-0642 Lighting Material List Bids Opening: November 12, 2015

	1	ALD Inc		On2 Solutions		Graybar Elec		Viking Elec Supply		Border States		WESCO	
ltem	Qty	Unit	Total	Unit	Total	Unit	Total	Unit	Total	Unit	Total	Unit	Total
Holophane ptu post top - 70w	5	-	-	<mark>\$810</mark>	<mark>\$4,050</mark>	\$832	\$4,160	\$829.02	\$4,145.10	\$842	\$4,210	\$842	\$4,210
Holophane ptu post top - 105w	33	-	-	<mark>\$810</mark>	<mark>\$26,730</mark>	\$832	\$27,456	\$829.02	\$27,357.66	\$842	\$27,786	\$842	\$27,786
Leotek arieta ar13 - 155w	6	-	-	-	-	\$702	\$4,212	<mark>\$699.48</mark>	<mark>\$4,196.88</mark>	\$711	\$4,266	\$710	\$4,260
Leotek arieta ar13 - 65w	11	-	-	-	-	\$602	\$6,622	<mark>\$600</mark>	<mark>\$6,600</mark>	\$610	\$6,710	\$610	\$6,710
Holophane washington post top	6	-	-	<mark>\$860</mark>	<mark>\$5,160</mark>	\$884	\$5,304	\$880.83	\$5,284.98	\$899	\$5,394	\$895	\$5,370
Holophane hallbrook pendant led luminare	32	-	-	<mark>\$810</mark>	<mark>\$25,920</mark>	\$832	\$26,624	\$829.02	\$26,528.64	\$842	\$26,944	\$842	\$26,944
Holophane bishops crook arm assembly	32	-	-	<mark>\$255</mark>	<mark>\$8,160</mark>	\$260	\$8,320	\$259.07	\$8,290.24	\$263	\$8,416	\$263	\$8,416
Holophane bern pendant led retrofit kit	11	-	-	<mark>\$710</mark>	<mark>\$7,810</mark>	\$728	\$8,008	\$725.39	\$7,979.29	\$737	\$8,107	\$737	\$8,107
Holophane bern pendant led luminaire	18	-	-	<mark>\$810</mark>	<mark>\$14,580</mark>	\$832	\$14,976	\$829.02	\$14,922.36	\$842	\$15,156	\$842	\$15,156
Holophane bern luminaire swivel nipple	18	-	-	\$35	\$630	<mark>\$31</mark>	<mark>\$558</mark>	\$31.09	\$559.62	\$32	\$576	\$32	\$576
Holophane granville led retrofit kit	230	-	-	<mark>\$330</mark>	<mark>\$75,900</mark>	\$338	\$77,740	\$336.79	\$77,461.70	\$342	\$78,660	\$342	\$78,660

Exhibit B

Sternberg 1910 led pendant led retorfit kit	9	-	-	-	-	\$629	\$5,661	<mark>\$559.59</mark>	<mark>\$5,036.31</mark>	\$575	\$5,175	\$568	\$5,112
Sternberg g793 led acorn led retorfit kit	110	-	-	-	-	\$629	\$69,190	<mark>\$559.59</mark>	<mark>\$61,554.90</mark>	\$575	\$63,250	\$568	\$62,480
Holophane granville led luminaire	55	-	-	<mark>\$710</mark>	<mark>\$39,050</mark>	\$728	\$40,040	\$725.39	\$39,896.45	\$737	\$40,535	\$737	\$40,535
Echelon powerline lighting controller	450	<mark>\$112</mark>	<mark>\$50,400</mark>	-	-	-	-	-	-	-	-	-	-
		ALD Inc		On2 Solutions		Graybar Elec		Viking Elec Supply		Border States		WESCO	
Total Cost		\$50,400.00		\$207,990.00		\$298,871.00		\$289,814.13		\$295,185.00		\$294,322.00	
Awarded Total Cost		\$50,400.00		\$207,360.00		\$558.00		\$77,388.09		\$0		\$0	