

Muskego, WI office www.itron.com

January 9, 2020

## To Our Valued Itron Utility Customer:

Please accept this letter as confirmation that effective January 1, 2020, United Systems & Software (USS) is the only Authorized Itron Water Distributor in your State. In this capacity, they are the only company that is authorized to sell Itron water ERT's (radio endpoints).

USS has been a Direct Itron Distributor since 1999. USS is a technical services firm that specializes in the deployment of automated metering systems. Over the years, USS has deployed several hundred Itron AMR & AMI systems. In addition, USS has in-house, Itron certified technicians to train and assist customers with their Itron metering solutions. USS is the Authorized Itron Distributor in these states: KY, IL, MO, MN, WI, MI, IN, OH, AR, TN, LA, MS, AL, GA, WV, VA, NC & SC.

Depending on your State and local bidding laws, this letter may serve as sole source provider documentation for Itron products. As such, you may not be required to bid your Itron purchases.

If you have any questions, or if I can provide any further information, please feel free to contact me directly.

Sincerely,

Gary A. Ziegler, Jr.

Itron, Inc.

Portfolio Account Manager

Way A. Siferf.

e-mail: Gary.Ziegler@itron.com

Phone: 414-308-0005