



available. In addition, vendors are not able to provide comparable quotes because the 2023 model year vehicles are not available. North Country GM has build spots available that the City of Duluth can use to purchase these vehicles at a price that is consistent with recent state contract prices, and is less expensive than other vehicle options previously researched and no longer available. In other words, the prices have been determined to be reasonable. Failure to purchase these 2023 model year vehicles will mean waiting until 2024 model year vehicles are available, which will result in increased maintenance costs and purchase price for the City.