

ALL OF THE CALL OF

City of Duluth

Legislation Text

File #: 23-0574R, Version: 1

RESOLUTION AUTHORIZING A FIVE-YEAR AGREEMENT WITH BENCH STRENGTH PARTNERS, INC. TO NEGOTIATE CELL TOWER LEASES AND INSTALLATION OF SMALL CELL COMMUNICATION SYSTEMS ON CITY PROPERTY.

CITY PROPOSAL:

RESOLVED, that the proper city officials are authorized to execute an agreement with Bench Strength Partners, Inc. (BSP) Substantially in the form of the attached Exhibit A, for professional services to negotiate leases on behalf of the city for cell towers and the installation of small cell communication systems on city property; compensation from this agreement are payable into fund 210-030-3152-4620 (special projects fund, Finance, telecommunication infrastructure, telecommunication rental fees) and payments to BSP from fund 210-303-3152-5441 (special projects fund, Finance telecommunication infrastructure, other services & charges).

STATEMENT OF PURPOSE: This resolution authorizes a new five-year agreement with BSP once the current agreement ends on November 27, 2023. Pursuant to the agreement, BSP negotiates site placement and rates with cellular carriers for cell towers and small cell communication systems on city owned property. BSP receives a percentage-based fee based on the increased revenues generated for the City.