

Council Agenda Item 25-0887R

MEETING DATE: 11/24/2025

SUBJECT/TITLE: RESOLUTION AUTHORIZING THE FIRST AMENDMENT TO AGREEMENT L31129 WITH THE DULUTH ENTERTAINMENT CONVENTION CENTER (DECC) FOR ESTABLISHMENT OF A MULTI-YEAR FEE STRUCTURE FOR BAYFRONT FESTIVAL PARK.

SUBMITTED BY: Bridget Erickson, Parks & Recreation

RECOMMENDATION: Approve

BOARD/COMMISSION/COMMITTEE RECOMMENDATION: N/A

PREVIOUS COUNCIL ACTION:

December 16, 2024 (24-0992R) – Approved and authorized a five-year agreement with the Duluth Entertainment Convention Center (DECC) for management of the Bayfront Festival Park. Under the terms of the agreement, the DECC will produce, promote, coordinate, and manage all events held at Bayfront.

BACKGROUND: The City entered into a five-year agreement with the DECC for management of Bayfront Festival Park. Section VII. Financials, Reporting, and Taxes in the agreement calls for the creation of a multi-year fee structure of Event Rental Fees at Bayfront.

BUDGET/FISCAL IMPACT: This amendment establishes a multi-year fee structure for Event Rental Fees, including the creation of a Bayfront Preservation Fee. Should amendment not be approved, fee structure shall revert to 2025 fees, inhibiting year of year revenue growth necessary for reinvestment in the site and facilities.

OPTIONS: Approve amendment or decline approval.

NECESSARY ACTION: Approve.

ATTACHMENTS: Amendment 1; Proposed multi-year fee schedule