

Council Agenda Item 26-0221R



MEETING DATE: April 13, 2026

SUBJECT/TITLE: RESOLUTION AWARDING CONTRACTS TO NORTHLAND CONSTRUCTORS OF DULUTH, A DIVISION OF MATHY CONSTRUCTION COMPANY AND ULLAND BROTHERS, INC. FOR BITUMINOUS (HOT MIX ASPHALT) FOR STREET MAINTENANCE ACTIVITIES FOR 2026 IN AMOUNTS NOT TO EXCEED THE TOTAL OF \$429,500.

SUBMITTED BY: Mike Wolf

RECOMMENDATION: Approve purchase of hot mix asphalt (HMA) for road repairs

BOARD/COMMISSION/COMMITTEE RECOMMENDATION: N/A

PREVIOUS COUNCIL ACTION: N/A

BACKGROUND: This material is required to complete the HMA patching throughout the 532 centerline miles of streets in the City of Duluth. This contract ensures the City has the appropriate amount and type of material needed for the 2026 season. Historic usage has been lower than average due to the mild winters of 2024 and 2025. This winter is much closer to average temperature and precipitation and will likely exhaust this entire budget.

Each year, we split the award between those suppliers providing the best value to the City, factoring in price, material and plant location. There is no guarantee or minimum provided to either supplier. Purchases are made based on material availability and proximity of the plant to factor in worker travel time and mileage. We are splitting this total award of \$429,500 between Northland Constructors for an estimated amount of \$300,650 and Ulland Brothers for an estimated amount of \$128,850. The individual award amounts may be adjusted within the total amount.

BUDGET/FISCAL IMPACT: This is a budgeted expense for hot mix asphalt. The City budgets \$505,500.00 for both hot mix and cold mix asphalt for the year.

OPTIONS: Approve purchase to ensure there is enough material for street pothole repairs or deny this purchase and the City will not be able to perform street pothole repairs.

NECESSARY ACTION: Approve purchase

ATTACHMENTS: