

DULUTH ECONOMIC DEVELOPMENT AUTHORITY (DEDA)
CONTRACT 24 860 043
CHANGE ORDER No. 2

DATE: November 13, 2025

CONTRACTOR: Carleton Companies

PROJECT: Shopper's Ramp Demolition and Shoring of New Garrick Building

PO #: 25-0058

DEDA RESOLUTION #:

RESOLUTION #:

PROJECT DESCRIPTION: Demolition of Shopper's Ramp and the Shoring of the New Garrick Building

For work in connection with above matter for asbestos removal, remobilization and changing means and methods. The following change in your contract for the above project is hereby requested and this form must be completed, signed, and returned to the Purchasing Division as soon as possible. See attached description of additional duties.

Original contract sum was	\$ 967,000.00
Net change by previous change orders	\$ 111,945.60
Contract sum prior to this change order was	\$ 1,078,945.60
Contract sum will be increased by this change order	\$ 1,451,469.24
Contract sum including this change order will be	\$ 2,530,414.84
This change order is payable from GL Code: 860-860-8640-5310 and 865-860-8619-5453	

This Change Order becomes effective only upon approvals below.

By Contract Representative
 Not required if signed description is attached

By DEDA

 Purchasing Agent Date

 Signature Date

 DEDA Executive Director Date

 Print Name/Title

 City of Duluth Auditor Date

CONTRACTOR NOTE: You will be notified via DocuSign once the change order is fully executed so that you can download a copy. A paper copy will not be sent.

Attachment: Document detailing additions to the previous contract amount

AIA® Document G701® – 2017
Change Order

PROJECT: *(Name and address)*
New Garrick

CONTRACT INFORMATION:
Contract For: Construction
Date: 01-03-2025

CHANGE ORDER INFORMATION:
Change Order Number: 002
Date: 11-07-2025

OWNER: *(Name and address)*
Duluth Economic Development Authority
320 W 2nd St, Duluth, MN 55802

ARCHITECT: *(Name and address)*
Architecture Advantage
2715 Piedmont Ave Duluth, MN 55811

CONTRACTOR: *(Name and address)*
Carleton Companies
PO Box 1246 Bemidji, MN 56619

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

Phase II Scope has been bid and is being added to Carleton Companies original contract as Change Order #2. See attached documentation.

The original was	\$ 967,000.00
The net change by previously authorized Change Orders	\$ 111,945.60
The prior to this Change Order was	\$ 1,078,945.60
The will be increased by this Change Order in the amount of	\$ 1,451,469.24
The new including this Change Order will be	\$ 2,530,414.84

The Contract Time will be unchanged by Zero (0) days.
The new date of Substantial Completion will be

NOTE: ~~This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive. No substantial completion date was established in the original contract, therefore contract time will not change. The only change will be the contract amount as noted above.~~

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONTRACTOR AND OWNER.



ARCHITECT (Signature)

BY: Shane Nies

(Printed name, title, and license number if required)

11.7.25

Date



CONTRACTOR (Signature)

Ben Carleton

(Printed name and title)

11/7/2025

Date

OWNER (Signature)

(Printed name and title)

Date

November 2nd, 2025

To: City of Duluth - Property & Facilities Management

1532 West Michigan Street

Duluth, MN 55806

ATTN: Rob Hurd

Construction Project Supervisor

Re: New Garrick Building Phase II

Dear Mr. Hurd,

Please accept this proposal on behalf of Carleton Companies Inc. for the New Garrick Building Phase II. Proposal is based on Architectural Advantage's specifications for New Garrick Building Phase II dated 9/19/2025. We acknowledge Addendum No 1. And No 2. Proposed parameters and terms of the project proposed are laid out in this document.

Total Proposal: \$1,451,469.24

CLARIFICATIONS:

No. 1: All work to be completed during normal business hours unless otherwise noted.

No. 2: All Low Voltage work by others unless noted otherwise (data/phone, A/V, etc.)

No. 3: Includes no work for furniture, existing or new.

No. 4: Does not include sewer or water access charges.

No. 5: All hazardous abatement or remediation is excluded.

No. 6: Does not include additional costs, schedule or adjustments to procurement of material or labor due to COVID-19.

No.7: Does not include roof hatch hardware and install.

No. 8: No foundation perimeter styrofoam, joint sealants, caulk, weather barrier, air barrier, damp proofing.

Please do not hesitate me with questions at 507-340-9573.

A handwritten signature in black ink, appearing to read 'Ben Carleton'.

Benjamin Carleton

President, Carleton Companies Inc.

507-340-9573

carletoncompanies@gmail.com

PO Box 1246

Bemidji, MN 56619

New Garrick Building Phase 2 Bids			
	Carleton Bid	Sub Bids	Comments
01 - General Requirements			
Supervision	\$44,800.00		Carleton Bid: 16 weeks duration
General Conditions	\$92,463.00		Carleton Bid: Safety dumpsters, miscellaneous consumables etc.
Testing and Inspecting Services			Paid for by City
02 - Existing Conditions			
Site Preparation	\$8,000.00		Carleton Bid: temporary fencing
Protection of Existing vault	\$12,500.00		Carleton Bid
Demolition	\$68,800.00		Carleton Bid: as per plan
Demolition (Selective demolition, cutoff, constructing hand railing)		\$37,950.00	Mavo Bid: as per Mavo bid
Concrete Sawing		\$18,695.00	Mavo Saw Inc. Bid: as per Mavo bid
Removal and Disposal of Contaminated Soils	\$0		Not Included
Asbestos Remediation	\$0		Not Included
03 - Concrete			
Cast-in-Place			Included in TNT bid line item below for Rough Carpentry, per their sub bid
04 - Masonry			
Unit Masonry		\$391,995.00	Harbor City Bid: per Harbor City Bid
05 - Metals			
Metal Fabrications		\$8,250.00	A&B Welding Bid: Installed metal beams to masonry wall, \$760 cost in metal clips per spec
06 - Wood, Plastics, and Composites			
Rough Carpentry	\$0	\$309,800.00	TNT Construction Group Bid: Includes Carpentry and Concrete Footing Work and Slab per TNT bid
07 - Thermal and Moisture Protection			
Membrane Roofing, Flashing and Sheet Metal	\$0	\$65,700.00	Jamar Bid: per sub bid
08 - Openings	\$0		
09 - Finishes	\$0		
10 - Specialities	\$0		
11 - Equipment	\$0		
12 - Furnishings	\$0		
13 - Special Finishing	\$0		
14 - Special Equipment (Crane)	\$0		
21, 22 & 23 - Mechanical			
Fire Suppression	\$0		
Mechanical	\$20,000.00		Carleotn Bid: Allowance if needed
26, 27 & 28 - Electrical			
Electrical	\$10,000.00		Carleton Bid: Allowance if needed
31, 32 & 33 - Sitework, Landscaping and Utilities			
Earthwork	\$155,000.00		Carleton Bid: Backfill footings, rough grade site, does not include soil correction or remediation per spec
Final Clean	\$0		
Insurance and Permits			
General Liability Insurance	\$0		
Bond	\$0		
Subcontractor Default Insurance	\$0		
Building Permit	\$20,000.00		Carleton Bid: Allowance if needed
Contingencies			
Design Contingency	\$0		
Contractor Contingency	\$0		
Winter Conditions Allowance	\$80,000.00		Carleton Bid: Allowance if needed
Contractor Fee	\$0		
SubTotals	\$511,563.00	\$832,390.00	
Combined Total Bids:	\$1,343,953.00		
8% Contractor Fee	\$107,516.24		
TOTAL BID	\$1,451,469.24		



October 9, 2025

**Carleton Companies, Inc.
101 High View Ct
Courtland, MN 56021**

Attention: Ben Carleton
Proposal: 25-A-0295-0
Subject: New Garrick Building – EPDM Wall Flashing
Firm Price

Ben Carleton,

We are pleased to submit our proposal for your review and consideration. This proposal includes the supply of supervision, labor, tools, and equipment to complete the work scope of the subject project.

Proposal Contents:

- Technical Response
- Commercial Clarifications

Please do not hesitate to contact us with any questions or if you require any clarifications.

Best Regards,

THE JAMAR COMPANY

A handwritten signature in blue ink that reads "Garrett Bunkowske".

Garrett Bunkowske

Pre-Construction Lead

P: (218) 628-6211

garrett.bunkowske@jamarcompany.us

October 9, 2025

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Technical Response – 25-A-0295-0 – New Garrick Building – EPDM Wall Flashing

Our proposal pricing is for the scope and schedule included in the referenced request for proposal. It is based on owner / customers' acceptance of the technical and commercial clarifications included in this proposal. Should any of these conditions change, including the schedule and award date, we reserve the right to revise the price accordingly. Pricing for additional goods and services can be supplied upon request.

Our total Firm Price estimate for this project is \$ 65,700.00
 (SIXTY-FIVE THOUSAND SEVEN HUNDRED DOLLARS AND ZERO CENTS)

Clarifications:

- 1) Our proposal is based on performing the work in the fall of 2025.
- 2) Our proposal is based on working a normal 40-hour work week, Monday through Friday, excluding Saturday, Sunday, and holidays.
- 3) Our proposal is based on **furnishing** the following:
 - a. Crane for hoisting of materials.
 - b. Self-adhering vapor barrier.
 - c. Infill 4 feet of roof area the length of the roof where the new south facing CMU wall is built. Insulation thickness to match existing roof system.
 - d. Install ½" per foot tapered polyiso crickets to direct water to primary roof drains.
 - e. Adhere a 60-mil EPDM roof system flashed into existing roof system.
 - f. Furnish and install a new roof access hatch.
 - g. Properly flash roof penetrations, curbs, roof drains, scuppers, and roof edge details.
 - h. As required, new 24-gauge prefinished counter flashings and overflow scuppers.
 - i. New 24-gauge prefinished copings with a continuous 22-gauge galvanized keeper. *(Note: Metal color to be selected from manufacturer's standard color offerings)*
 - j. Clean-up of project related debris upon completion.
- 4) Our proposal is based on the following assumptions:
 - a. Any fees incurred due to payment by credit card will be passed on to project owner/customer.
 - b. Retainage will be no more than 5%.
- 5) Our proposal is based on the **owner / customer furnishing** the following:
 - a. Pricing is based upon material being staged in close proximity to the work area.
 - b. Constant and uninterrupted construction utilities (air, water and electrical) for the duration of the work.
- 6) Our proposal is based on **excluding** the following:
 - a. Any prefinished metal not directly connected to the installation of the new parapet system.
 - b. Demo of existing parapet walls.
 - c. Any structural framing or roof decking
 - d. Wood blocking or plywood on parapet wall face.
 - e. Dumpsters *(by others)*
 - f. Any mechanical, electrical, or plumbing disconnects or reconnects.
 - g. Winter conditions including snow and ice removal.

October 9, 2025

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Commercial Clarifications – 25-A-0295-0 – New Garrick Building – EPDM Wall Flashing

- 1) All counterflashing, copings, and roof edge metal to be brake formed 24-gauge prefinished metal. *(Note: color to be selected from manufacturer's standard color chart offerings)*
- 2) Proposal pricing is based on plans prepared by Architecture Advantage.
- 3) A signed authorization to proceed must be provided prior to the performance of any additional work and prior to a change in project scope or schedule. Additional work performed due to changes in the work or out-of-scope tasks may be performed on a time and materials or firm lump sum basis at the owner / customer's option.
- 4) Our proposal pricing is based on material prices and availability at the time of proposal. Market prices for materials are unstable due to a variety of factors. Our proposal price is based on current prices and availability of materials in effect as of the date of this proposal. If, prior to acceptance of a Contract, we determine that its schedule and/or price will be adversely affected by changing market pricing beyond our control, we reserve the right to withdraw or amend our proposal.
- 5) Our proposal is based on working under the terms of the applicable local collective bargaining agreement(s).
- 6) Our proposal includes sales tax.
- 7) Our proposal is based on reaching an equitable contract agreement with Carleton Companies, Inc.
- 8) Jamar shall not, under any circumstances, be liable for damages on account of delay, including without limitation, liquidated, special or consequential damages.

- A. Payments:** Invoices are to be rendered on a progress basis for materials delivered to the jobsite and work completed through the date. Owner agrees to pay such progress billing in full. Terms of payment are net thirty (30) days from date of invoice. Owner agrees that payment to Contractor shall not be contingent upon settlement of any insurance claim of Owner. Final payment shall be in all cases due and payable within thirty (30) days after final invoice date. For special order materials, Owner agrees to pay Contractor in accordance with any special vendor payment stipulations. All invoices not paid in 30 days will be charged 1½% interest per month on the unpaid balance as well as any fees incurred resulting from collection efforts. Entitlement to payment is not dependent upon meeting criteria promulgated by FM Global, including wind-uplift testing.
- B. Default:** In case of any default by Owner, Contractor may declare the price for all unpaid installments, plus materials purchased and work performed but not invoiced, to be immediately due and payable. Default by the Owner shall consist of failure to pay any installment invoice when due, no demand necessary. A service charge will be assessed and added to the price on all payments past due and owed by the Owner under this contract at a monthly rate of 1½%, or if such rate is prohibited under applicable law, then at the maximum rate permitted under applicable law. Owner shall pay any reasonable attorney and collection fees incurred on the collection of past due accounts.
- C. Defects and Guarantees:** The Contractor agrees to make good without cost to the Owner any and all defects due to faulty workmanship for which written notice is received by Contractor within the period of one year (1) from date of substantial completion of the project.
- D. Losses:** Any loss or damage from any cause, not by the fault of the Contractor, to the materials on site or work in place shall be borne by the Owner. Owner assumes no responsibility whatsoever on account of damage to or theft of Contractor's tools and/or equipment, unless said tools and equipment are damaged or stolen by negligence of the Owner. Owner and Contractor waive claims against each other for consequential damages arising out of this Contract. Consequential damages include, but are not limited to, loss of use, income, profit, business and reputation.
- E. Changes to Scope:** Changes, alterations, and additions to the plans, specifications, schedule or scope of work described in this Contract shall be approved in writing by Contractor and Owner. For any changes to this Contract, there shall be a corresponding increase or decrease in contract price, the value of which shall be agreed upon prior to performance of said work and an equitable adjustment of time to complete, if warranted. If no agreement is reached prior to performance of additional work, and Contractor is directed by Owner to continue with said work so as to avoid delays, then price based on a time-and-material basis will be considered as accepted and payable by the Owner, and invoiced as a change to this Contract.
- F. Termination of Contract:** In the event the Contract between the Owner and the Contractor should be terminated prior to its completion, then the Owner and the Contractor agree that an equitable settlement for work performed under this agreement prior to such termination, will be handled as a Change to Scope of the Contract as provided by Paragraph E above. If no agreement is reached, through no fault of Contractor, then this Contract shall be considered in default, and shall be handled in accordance with Paragraph B.
- G. Insurance Requirements:** Contractor shall procure and maintain the following insurance limits:
- | | |
|---|---|
| Workers Compensation | Statutory Limits |
| Employer's Liability including "Stop Gap" | \$1,000,000 each accident |
| Commercial General Liability | \$2,000,000 each occurrence |
| | \$2,000,000 products/completed operations aggregate |
| | \$4,000,000 general aggregate (per project) |
| Commercial Automobile Liability | \$2,000,000 Bodily Injury and Property Damage |
| | Combined Single Limit |
- A certificate of insurance will be provided upon request. If insurance coverage is required above the levels listed above, they can be provided with additional premium costs paid for by the Owner, with a change to the Contract in accordance with Paragraph E.
- H. Indemnification:** The Contractor agrees to assume responsibility and liability, to the fullest extent permitted by law, for all damages or injury to all persons, whether employees or otherwise, and to all property, arising out of or resulting from, the execution of the work provided for in this Contract or occurring or resulting from the use by the Contractor, his agents or employees, of materials, equipment, instrumentalities or other property, whether the same be owned by the Contractor, the Subcontractor or third parties, but only to the extent caused by the negligent act or omission of the Contractor, and save harmless the Owner, his agents and employees from all such claims including, without limiting the generality of the foregoing, claims for which the Owner may be or may be claimed to be, liable, but only to the extent caused by the negligent act or omission of the Contractor, and legal fees and disbursements paid or incurred to enforce the provisions of this paragraph and the Contractor further agrees to obtain, maintain and pay for such general liability insurance coverage and endorsements as will insure the provision of this paragraph.
- I. Arbitration:** At Contractor's discretion, any disputes arising under this Contract shall be resolved by binding arbitration to be administered by the American Arbitration Association in accordance with the Construction Industry Arbitration Rules in effect on the date of the Contract. The hearing shall be held in the jurisdiction of Duluth, MN.
- J. Entire Agreement:** This Contract represents the entire agreement of the parties and it supersedes all prior negotiations, representations or agreements, whether oral or written.
- K. Amendment:** This Contract may be amended only by a written instrument signed by both parties.
- L. Notice:** All notices required hereunder shall be in writing and deemed to have been given when delivered personally or one (1) business day after being sent by overnight carrier or three (3) business days after being sent by U.S. Mail. All notices should be sent to the addresses listed above, unless changed by written notice.

signature on next page

In Witness whereof, the Contractor and Owner signify their understanding and agreement with the terms hereof by signing below:

The Jamar Company

Signature: _____
Name: Garrett Bunkowske
Its: Pre-Construction Lead
Date: _____

Federal Tax ID: 41-1509431
State Tax ID: 3186956

Carleton Companies, Inc.

Signature: _____
Name: _____
Its: _____
Date: _____



Harbor City Masonry, Inc.

310 SOUTH CENTRAL AVENUE • DULUTH, MN 55807
PH 218-628-3686 • FAX 218-628-3706

October 24, 2025
October 9, 2025

Following is the REVISED QUOTE for the New Garrick Building in Duluth, MN.
due on 10-24-25 at 5:00 PM:

ACKNOWLEDGING ADDENDUM # 1, 2

ALTERNATES ... SEE BELOW

DIVISION 04 – MASONRY
(labor, taxes and material)

Masonry Work (includes masonry rebar)	\$323,975.00
Heat & Shelter, & "Cold Weather Masonry Practices"	\$66,310.00
Dumpsters for Masonry Debris (3 total)	\$1,710.00
TOTAL BASE BID	\$391,995.00

**** Price does not include supplying or installing the following: inspections, special inspections, testing, liquidated damages, demolition, wood blocking, foundation perimeter styrofoam, joint sealants, caulk, weather barriers, air barriers, damp proofing, waterproofing, bond, overtime, site restoration, snow & ice removal.**

**** Price is based on being able to service all exterior masonry work with a forklift. If job-site conditions do not allow for this, any additional labor or equipment costs will be charged as an extra cost.**

**** Price includes labor wage increases for work through May 1, 2026.**

**** Price does not include supplying: construction water, anchor bolts, steel lintels, embedded steel bearing plates.**

If you have any questions or desire any additional information, please contact me at (218) 628-3686.

Thank you,

Anthony Anderson

MAVO**SYSTEMS***Environmental/Specialty Contracting Services***PROPOSAL****Revised Addenda #1****DATE: October 23, 2025**

PROPOSAL SUBMITTED TO:	Carleton Co.	DESCRIPTION OF WORK	Demo
ADDRESS:			
CITY, STATE, ZIP:		SITE LOCATION:	New Garrick Building
ATTENTION:	Ben Carleton	ADDRESS:	128 W 1st St
PHONE NO:	507-340-9573	CITY, STATE, ZIP:	Duluth, MN 55802

Mavo Systems, Inc. proposes the following scope of work including labor, materials, equipment, OSHA air sampling, disposal and insurance to perform the following scope of work:

Scope of Work:

Provide services to remove and dispose floor system as marked on the print, install safety railing, and poly wall. Removals include approx. 400 sq ft floor, floor joist, and roof systems. Disposal of demo debris is included. Also, install reinforced poly secured with 2X4s from roof to ground, and add safety rails. All the work will be performed in compliance of all federal, state and local regulation.

2 Mobilization and Winter Conditions Price: \$3500.00**Poly and Safety Rails Price: \$16,225.00****Demo and Debris price: \$18,225.00****Lump Sum Price: \$37,950.00**

Notes:

Excludes saw cutting in the basement**Terms of Payment: Net 30 days**

Payment(s) to be made as follows:

In the event payment(s) are not made as outlined herein, the undersigned agrees to pay all costs of collection and attorney's fees incurred by Mavo Systems, Inc. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All material is guaranteed to be specified. The Work will be performed with due professional care, in a workmanlike, professional, timely and diligent manner and in accordance with standards of care, skill and diligence consistent with recognized and sound industry practices, procedures and techniques. This warranty excludes all implied warranties. All agreements contingent upon strikes, accidents or delays beyond our control.

Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation. Owner agrees to supply Mavo Systems, Inc. with 110 volt power and potable water to complete the cleaning process. Mavo Systems adheres to all state tax laws. If applicable, sales tax will be added/charged.

Authorized Signature

Melverd Nelson

Note: This proposal may be withdrawn by us if not accepted within

60

days

Melverd Nelson - Project Mgr.

Acceptance of Proposal:

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined.

Signature required prior to work performance

Date of Acceptance:

Signature

MAVO SYSTEMS, INC.

2385 Becks Road

Duluth, MN 55810

OFFICE NO.: (218) 626-1586

CELL (612)386-1950

EMAIL ADDRESS: MNELSON@MAVO.COM

Proposal Number: RF25-524

Proposal Date: 10-23-2025

Page: 1 of 1



Mavo Concrete Sawing Services, Inc.
DBE | MBE | SBE
An Equal Opportunity Employer
www.mavoconcretesawing.com



Contractor Name: Carleton Companies		Project Name: New Garrick Building Phase 2	
Submitted To: Ben Carleton			
Contractor Address:		Project Address: 128 West 1st Street	
City, State, Zip Code:		City, State, Zip Code: Duluth, MN 55802	
Phone: 507.340.9573			
Email: carletoncompanies@gmail.com			

Line Number	Base Bid - Saw Cutting Description	Line Cost
	<i>Per Site Visit 10-8-2025</i>	
1	Sawing 650 LF x 6" assumed depth basement concrete floor Sawing only; removal and disposal of concrete by others	
2	Wall Sawing (5) 12' x 8-12" depth cuts in masonry walls in basement Sawing only; removal and disposal of concrete by others	
3	Sawing 20 LF x 6" depth concrete floor on the 1st floor Sawing only; removal and disposal of concrete by others	
4	Wall Sawing (1) 10' x 12" depth brick wall cut on 1st floor Sawing only; removal and disposal of brick by others	
Base Bid (Includes Mobilization):		\$ 18,695.00

Inclusions & Exclusions	
Work to be performed during normal business hours (Monday-Friday; excluding holidays). Work requested to be performed outside of normal business hours subject to price increase. Mobilization included in price. Contractor responsible for all required permits, licenses, inspections, and associated fees. Safety, dust, and noise barriers supplied and installed by others. If necessary, temporary shoring supplied and installed by others. Protection of existing landscape, surfaces, materials, equipment, and structures by others.	Standby time, due to others' requirements, charged at \$195.00 per man hour. Site specific training, online or in-person, charged at \$175.00 per man hour. Layout and engineering by others. GPR/scanning included in price; location and marking of all utilities by others. Mavo Concrete Sawing Services, Inc. not responsible for costs associated with cut utilities. Project bond not included in price; if bond is required, cost + 5% will be added to Base Bid. Please allow 5 business days notice for scheduling. Addendums 1-2 acknowledged.

Terms & Conditions
Mavo Concrete Sawing Services, Inc. proposes performance of the above work, including labor, materials, equipment, and insurance, per these Terms & Conditions. Mavo Concrete Sawing Services, Inc. proposes to complete the work scope, as described above, in accordance with EPA, OSHA, state, and local regulations. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. Payment(s) to be made as follows: Net 30 days. In the event payment is not made as outlined herein, the undersigned agrees to pay all costs of collection and attorney's fees incurred by Mavo Systems, Inc. This proposal specifically excludes all state, county, city, or municipal taxes, for sales tax, privilege taxes, construction sales tax, or the like. Taxes that are required by law, or by the customer to be paid by us will be added as an additional cost, without markup, to our contract and payable by the customer. All agreements are contingent upon strikes, accidents, or delays beyond our control. Owner to carry fire, tornado, and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance. This proposal is valid for 30 calendar days from the above proposal date and may be withdrawn if not accepted within this timeframe.

Proposal Prepared By (Authorized Representative):	Proposal Accepted By (Authorized Representative):
<i>Ryan Flaherty</i> Ryan Flaherty, Project Manager/Estimator Mavo Concrete Sawing Services, Inc. - Superior, WI Office 1318 Ogden Avenue Superior, WI 54880 715.392.2463 rflaherty@mavo.com	Signature: _____ Printed Name: _____ Title: _____ Date: _____ <i>The above prices, Inclusions & Exclusions, and Terms & Conditions are satisfactory and hereby accepted.</i> <i>Mavo Concrete Sawing Services, Inc. is authorized to perform the work as specified.</i>
Corporate Headquarters Mavo Systems, Inc. 888.788.4378 4330 Centerville Road contact@mavo.com White Bear Lake, MN 55127 www.mavo.com	Mavo Concrete Sawing Services, Inc. - Edgar, WI Office 715.352.2552 Mavo Concrete Sawing Services, Inc. - New Brighton, MN Office 651.289.8465



40 County Road 63, Grand Rapids, Minnesota 55744 Phone: 218-326-4184 Fax: 218-326-9296

Proposal/Change order

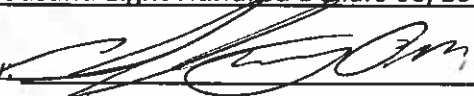
- Today's Date: 10-24-25
- Proposal submitted to: Ben
- Project name: New Garrick Building Phase Two
- Project Location: Duluth MN
- Description of work: Listed Below
- Date of drawings: N/A
- Addendums:

Proposal Includes: Rough Carpentry and Concrete Combined

1. Supply and Install of Rough Carpentry (LVL's, Plywood, blocking, Concrete anchors and all associated fasteners) tie in per S201, S202, S203, S403 and S701

2. Supply and Install 5x10x2 Foundation pads, Continuous 2x1 footing, 1800 sq ft 4" slab excavation patched back in, with 4 lbs. macro fibers, winter concrete, blankets

We propose hereby to furnish equipment, material, and labor for the sum of \$309,800 .00
Three Hundred Nine Thousand Eight Hundred Dollars 00/100

Signed and prepared by: 
 Project Manager/Estimator: Clay Witkofsky
 Mobile: 218-398-2141
 Hammerlund Inc. - UNION CONTRACTOR
 clay@tnt-cg.com

Note: Proposal may be withdrawn if not accepted within _____ days.

Acceptance of proposal: Signed _____ Date: _____

AN EQUAL OPPORTUNITY EMPLOYER