

Council Agenda Item 26-0655R



MEETING DATE: July 27, 2026

SUBJECT/TITLE: RESOLUTION AUTHORIZING THE PURCHASE OF 11,750 TONS OF ROAD SALT FOR THE 2026-27 WINTER SEASON FROM MORTON SALT, INC. IN THE AMOUNT OF \$839,063

SUBMITTED BY: Geoff Vukelich

RECOMMENDATION: Approve

BOARD/COMMISSION/COMMITTEE RECOMMENDATION: N/A

PREVIOUS COUNCIL ACTION: N/A

BACKGROUND: This purchase is for road salt to support the 2026-27 winter de-icing operations throughout the City of Duluth and is being made under Minnesota State Contract 177615, Release S-763(5). The state collects estimated tons of salt usage for the season and solicits bids on behalf of all using entities. The contract allows for best prices due to economies of scale and commits the using entities to purchase at least 80% of their estimates. The contract also commits suppliers to provide at least 120% of those same estimates. The estimated number of tons is based on a five-year average of 12,273 tons.

BUDGET/FISCAL IMPACT: Funds for the 2026 portion of the season are already within the adopted 2026 budget. Funds for the 2027 portion of the season will be included in the proposed 2027 budget.

OPTIONS: Approve the resolution to ensure adequate road salt and safer winter driving conditions; or deny the resolution and the City will have no material for winter operations.

NECESSARY ACTION: Approve.

ATTACHMENTS: